

POISSON DISTRIBUTION

QUICK RUNDOWN

- * Discrete distribution
- * Describes the number of **events** occurring in a fixed time interval or **region of opportunity**
- * Requires only one parameter, λ
- * Bounded by 0 and ∞



Unlike Binomial Distribution where the no. of trials is fixed, Poisson distribution trials continue forever (bounded by 0 and ∞ .)

Another feature is that it requires only one parameter λ unlike Binomial dist. which required 2 (n, p).

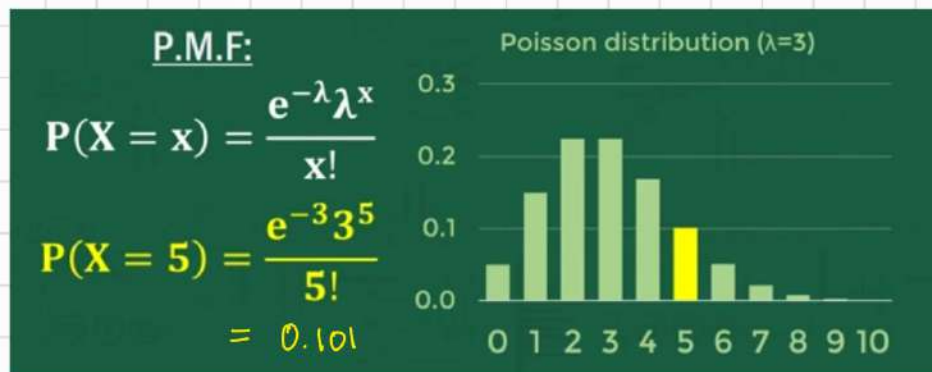
ASSUMPTIONS

- * The rate at which events occur is constant
- * The occurrence of one event does not affect the occurrence of a subsequent event (ie. events are independent)

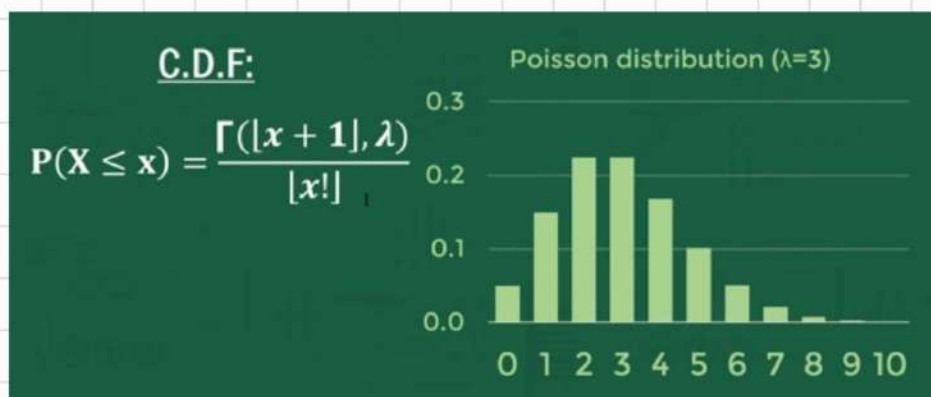
The no. of events occurring within a particular time interval is the same as that occurring at any time interval of equal length.

λ is the mean or expected no. of events within unit time interval.

For the Poisson distribution, the probability mass function is given by :

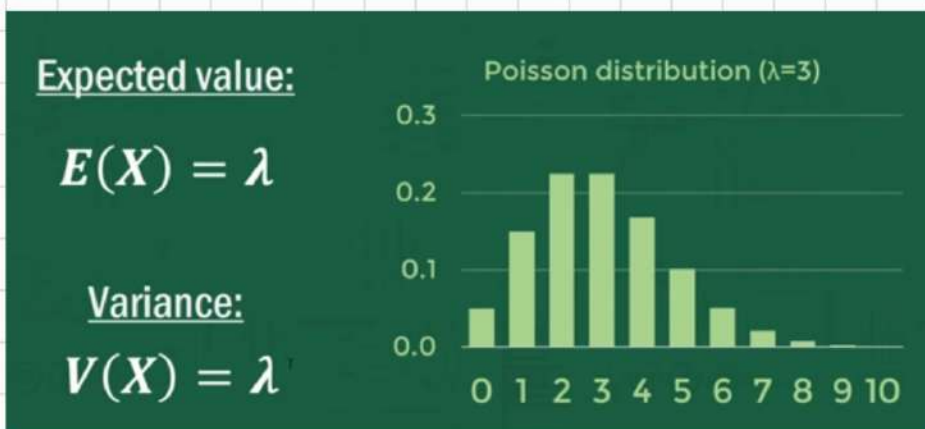


But what does the cumulative distribution function looks like ?



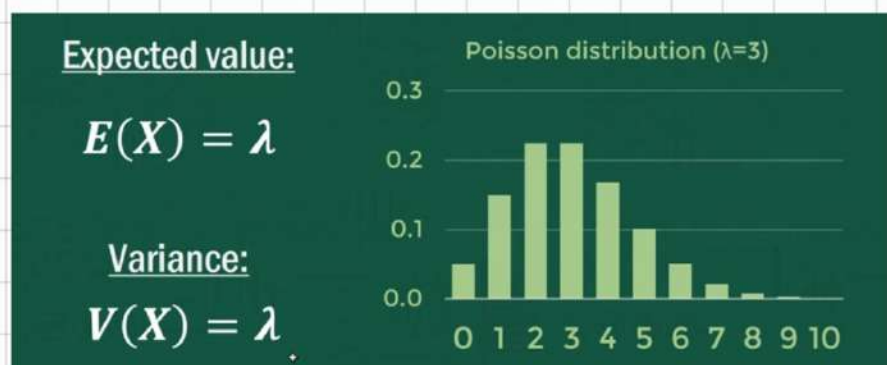
There is a formula for this involving gamma function to calculate the cumulative distribution function.

What about the mean and the std. deviation?



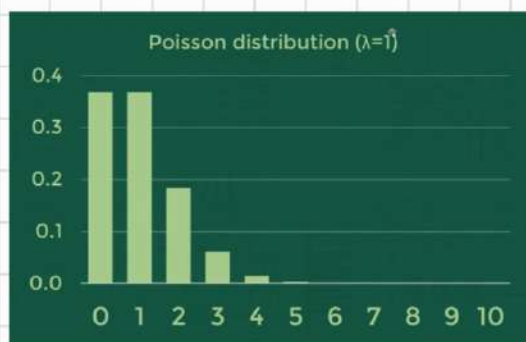
Mean is just the distribution parameter λ .

Poisson distribution is that special distribution where the variance is just the mean λ .



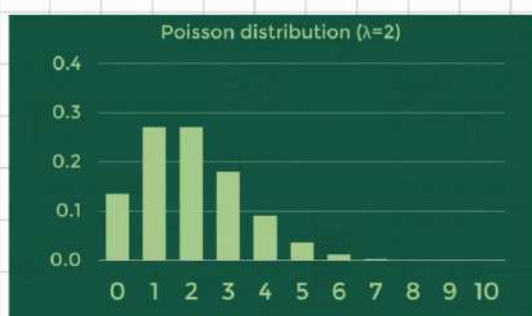
$$\begin{aligned}\text{Mean} &= \lambda \\ \text{Variance} &= \lambda \\ \text{Std. dev.} &= \sqrt{\lambda}\end{aligned}$$

The Poisson distribution we have shown is for $\lambda = 3$. λ can take any (+)ve real no. values. What do the different distributions look like?

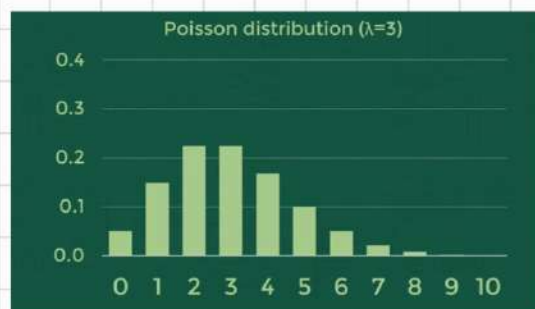


This is quite intuitive.

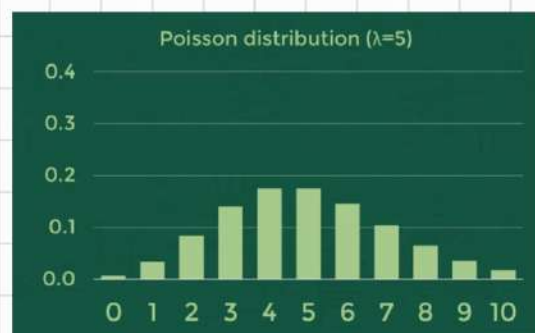
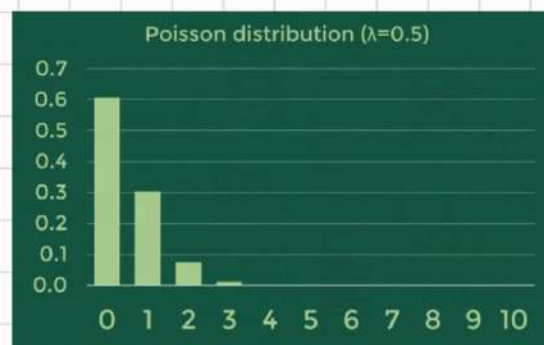
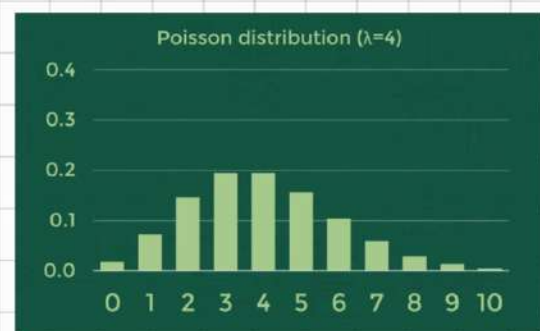
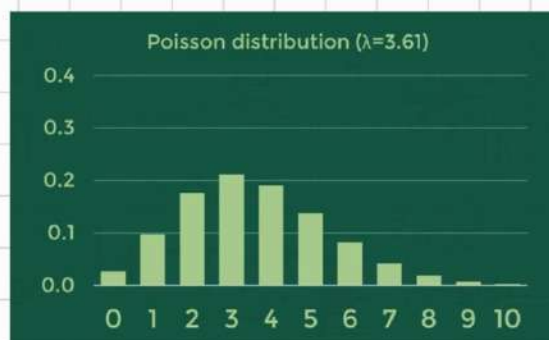
For any event that happens at a constant rate, it is expected that for a mean of 1, the distribution will have a high peak around 1.



For a mean of 5, the peak at 5 will be less than that at 1 since the distribution would spread out more.



λ doesn't have to be an integer value.



Let's do an example :

Exclusive Vines import Argentinian wine into Australia. They've begun advertising on Facebook to direct traffic to their website where customers can order wine online. The number of click-through sales from the ad is Poisson distributed with a mean of 12 click-through sales per day.

Find the probability of getting:

- (a) Exactly 10 click-through sales in the first day
- (b) At least 10 click-through sales in the first day
- (c) More than one sale in the first hour

BONUS QUESTION:

- (d) do you think the poisson distribution is appropriate for this scenario in reality?

Solution :

(a) $P(10 \text{ click-through sales in the first day}) =$



$$P(X = 10) = \frac{e^{-12} 12^{10}}{10!}$$
$$= 0.105$$

(b) P(At least 10 click-through sales on the first day) =

$$P(X \geq 10) = ???$$

Poisson distribution ($\lambda=12$)



What we can do is

$$1 - P(X \leq 9)$$

$$= 1 - [P(X=0) + P(X=1) + \dots + P(X=9)]$$

$$= 0.758$$

(c) P(More than 1 click-through sale in the first hour) =

* Calculate the mean for 1 hour

$$\lambda = \frac{12}{24} = 0.5 \text{ sales per hour}$$

* What is the poisson dist. for $\lambda=0.5$?

Poisson distribution ($\lambda=0.5$)



$$1 - [P(X=0) + P(X=1)] = 0.090$$

(d) do you think the Poisson distribution is appropriate for this scenario in reality?

* The rate at which events occur must be constant

(No interval can be more likely to have an event than any other interval of the same size)

Rate of click-through sales can not happen at a constant rate.